



Managed IT Services You Can Trust

COMPANY PROFILE

www.baremetal.co.za

ABOUT US

BareMetal Computer Traders (Pty) Ltd is a South African BEE company with its headquarters in Cape Town. Founded in 2011 with the mandate to provide managed IT services to the local community of Mitchells Plain and surrounding areas, the company has since grown to offer comprehensive IT solutions with tailored packages to service a spectrum of clients in the broader Cape Town region.



WHY USE BAREMETAL?

At BareMetal, we pride ourselves in being a one-stop IT business solution. We not only provide secure wireless internet and IT managed services that run independently from existing infrastructure, but we also offer access to servers and workstations which are built to the highest standards we specify to our hardware suppliers.

Furthermore, we offer a range of related IT services to meet your needs and we believe in building long-term relationships with our clients. As such we carefully consider the holistic requirements of each client, together with the budget and strategy direction of the company, individual or community we aim to serve.

For our small-to-medium sized organisations, we provide continued IT support with services to help you expand your business. We also regularly service larger corporations and can easily outsource engineers long-term, providing you with the comfort of an IT service that draws on a large pool of expertise, without the complexity of managing staff rotation.



MISSION STATEMENT



Our mission is to do what other companies can't do and to go where other companies can't go. Our goal is therefore to assist individuals, businesses and communities with access to our high level IT expertise, along with a wide portfolio of services to help your business thrive.

As our name suggests, we strip back any pretence to offer clients the 'BareMetal' with exceptional quality services at affordable prices. Our servers are dedicated to a single tenant for full use entirely by the client, and without the concern of a shared connection. This ensures connectivity that you can trust.

ADDITIONAL SERVICES

- NTERNET: All Mediums of Internet for your Home or Business.
- HARDWARE: Laptop, Desktop and Server hardware sales & support.
- > ALARMS: Alarm systems, CCTV and Cabling.
- SPECIALISED SYSTEMS: Access Control Systems.
- BACKUP SERVICES: Backup Services, local and remote.
- WEBSITE & EMAIL: Design and Domain Hosting.
- CONSUMABLES: Ink cartridges, flash drives, keyboards and more.
- VOIP: Voice Over IP delivering voice communication and multimedia sessions over internet Protocol networks.



COMPANY VALUES

- **EXPERTISE:** Our trained staff offer years of industry know-how and professional insight to equip you the best solutions for your business.
- CUSTOMER FOCUS: We put you first and will consider the unique needs of every client before a customised solution is presented.
- **QUALITY:** From our first point of contact through to installation, we strive to deliver only high-quality offerings and services.
- INNOVATION: We remain on the cusp of the latest technological and IT advancements and strive to bring you the best in new interventions and support.
- MAINTENANCE: We are only a phone call away to offer continued support, expert advice and more to ensure your needs are met.



EXPANSION

We launched BareMetal in 2011 with a dream, a handful of clients and a vision to service the local community and surrounding farming areas which lacked connectivity and access to IT infrastructure.

Over the past 9 years, we have seen immeasurable growth, and to date, we have serviced over 350 clients, ranging from individuals and small businesses to larger well-established organisations throughout Cape Town and beyond.

BUSINESS GROWTH

As the business has grown, we have employed additional staff members – all experts in their field – to help us carry our vision forward.

Today we can say with confidence that we offer:

- Access to new, efficient IT solutions.
- A bridge across the IT divide in South Africa.
- Expansion further afield beyond Cape Town.

Let us journey with you as your trusted IT partner.

CONTACT US TODAY FOR A QUOTATION.

THE FUTURE OF BAREMETAL

At BareMetal, our goal is to develop into a recognised IT powerhouse and a leader in the local tech-space. We want to expand in business growth and service offerings with the motto that, "if you can dream it, we can build it".

We would also like to be a part of the solution in job creation in our community, offering opportunities for individuals to gain knowledge and work experience in the field of IT services and infrastructure.

Furthermore, we want to be an encouragement to other small businesses that it is possible to start with a dream and a seed and watch your hard work take root before blossoming into a thriving tree.



Contact us today as your trusted IT solutions provider.

